NMCI SMALL BUSINESS FACT SHEET

SPAWAR

WHAT IS NMCI?

The Navy Marine Corps Intranet (NMCI) is a contractual agreement between the Department of the Navy (DON) and Electronic Data Systems Corporation (EDS) to deliver comprehensive, end-to-end information services through a common computing and communications environment.

The scope of this effort includes everything necessary to ensure transmission of voice, video, and data information. It includes associated capital infrastructure improvements necessary to meet quality of service requirements, as well as maintenance, training and operation of that infrastructure.

NMCI does not include subcontracting opportunities for software, software development, web development, or on-board ship support.

EDS SMALL BUSINESS OFFICE

The EDS Small Business Office is responsible for ensuring the small business contract requirements are met. Questions regarding NMCI subcontracting opportunities should be sent to the Small Business Office at nmcisboffice@eds.com, or call (703) 736-4039. EDS attempts to respond to email inquiries daily.

WEBSITE RESOURCES

EDS NMCI Website: http://www.nmci-isf.com

NMCI Navy Program Management Office: https://nmci.spawar.navy.mil

US Navy PEO-IT: http://www.peo-it.navy.mil (click on NMCI)

CONTRACT OVERVIEW

Contract N00024-00-D-6000 was awarded to Electronic Data Systems Corporation (EDS) on October 6, 2000 in the estimated amount of $6.9 billion (includes options if exercised). The contract was awarded as an indefinite delivery indefinite quantity (IDIQ), multiyear services contract for a base period of 5 years with an option for an additional period of 3 years.

The NMCI service area includes the continental United States, Alaska, Hawaii, Guantanamo Bay (Cuba), and Puerto Rico. EDS will provide shore based support by converting approximately 400,000 desktops to the NMCI environment during the first 3-4 years of the contract at these service areas. The contract also includes pierside connectivity to Navy vessels in port.

Unlike other government contracts, the NMCI contract incorporates mandatory small business subcontracting requirements (in lieu of goals), which must be met. Accomplishments are reported and evaluated semi-annually and the contractor receives an incentive award if the small business subcontracting requirements are exceeded.

Space and Naval Warfare Systems Command has administrative oversight of the contract. The NMCI Deputy for Small Business, Shelly Pierce, can be contacted at (858) 537-0498, shelly.pierce@navy.mil, regarding small business issues. Small businesses must contact EDS or their teaming partners directly for subcontracting opportunities.

CONTRACT SMALL BUSINESS REQUIREMENTS

REQUIRED CATEGORIES	REQUIRE-MENT	ACTUALS AS OF 3/31/02
Total Small Business Concerns, 1st, 2nd, and 3rd tiers	40%	$526,406,886
First-tier Level Small Business	10% of 40%	$410,989,819
Small Disadvantaged Business [Includes 8(a)]	5%	$160,557,830
Woman-owned Small Business	5%	$99,242,890
HUBZone Small Business	1.5%	$7,535,863

ENCOURAGED CATEGORIES
Indian Organizations/Indian Owned Economic Enterprises
Javits-Wagner-O'Day Nonprofit Agencies
Service-Disabled Veteran Owned Small Business
Veteran Owned Small Business
HBCU/MI

EDS has consistently exceeded all small business requirements since date of contract award.

The data provided herein is for informational purposes only and is subject to change.

SMALL BUSINESS PARTICIPATION IN NMCI

The principal subcontracting opportunities for small businesses are in support of infrastructure initiatives and are filled by using firms from the following categories:

- **Incumbents** (small businesses that prior to NMCI provided services/products to the Navy or Marine Corps in areas under NMCI)
- **Teaming partners** (firms included in the contract proposal)
- **EDS Protégés** (small business protégés that are participating in formal Mentor-Protégé Programs)
- **Small Businesses in Local Communities** (small businesses that are not incumbents or teaming partners and are located in the area where the work is being performed)

NEARLY 400 SMALL BUSINESS SUBCONTRACTORS HAVE SUPPORTED THE NMCI PROGRAM SINCE CONTRACT AWARD

CURRENT REGISTRATIONS

The EDS NMCI small business database currently has more than 2,500 small businesses that have self registered in one or more of the following small business categories:

CATEGORY
Small Disadvantaged Business
Woman Owned Small Business
Veteran Owned Small Business
HUBZone
Service Disabled Veteran Owned Small Business
Indian Organizations/Indian Owned Enterprises
HBCU/MI

The database is used by EDS and their teaming partners to develop prospective bidders lists for competitive subcontracting requirements as the need arises.

GETTING A SLICE OF THE PIE!

Small businesses can participate in NMCI by direct subcontract with EDS or through their teaming partners.

In either case, interested small businesses must register their company on the EDS website. This will provide EDS and their teaming partners visibility of the small business and their capabilities. Registration can be accomplished as follows:

- Access the EDS NMCI website at http://www.nmci-isf.com and click on "small businesses"
- Scroll down to "Registration Process" and complete your registration
- Contact the EDS Small Business office with any registration problems or questions.

Incumbents are urged to register and provide current contract number(s), specific Navy/Marine Corps activity/location supported, and specific services provided.

FUNCTIONAL AREA TEAMING PARTNERS

RESPONSIBLE AREA	TEAMING PARTNER	POINT OF CONTACT EMAIL ADDRESS
Information Assurance	Raytheon	Robert Sonier Robert Sonier@raytheon.com
Cable Plant	General Dynamics	Jimmy Epps Jimmy.Epps@GD-NS.com
Connectivity	MCI WorldCom	Paul Burkey C-paul.burkey@wcom.com
Enterprise Network Management	Tivoli	Butch Snow William.snow@tivoli.com
Ruggedized Computer Products	Dolch	Ron Clark rclark@dolch.com
Network Design	WAM!NET	Maaja Kern mkern@wamnet.com
Products/Services	Dell	Jerry Baigis Jerry baigis@dell.com
Products/Services	Cisco	Brook Dobyns Brook.dobyns-eds@eds.com
Facilities Management	EPS	David Ruppe david.ruppe-eds@eds.com
Voice Services	Dataline	Dan Facemire Dan.facemire@data-line.com

Interested small businesses are encouraged to contact functional area teaming partners directly.